ORIGINAL

BEFORE THE BOARD OF REAL ESTATE APPRAISERS

STATE OF IDAHO

| In the Matter of the License of: |) | |
|----------------------------------|---|---------------------|
| |) | Case No. REA-2004-5 |
| LAWRENCE G. PUTNAM, |) | |
| License No. LRA-312, |) | STIPULATION AND |
| |) | CONSENT ORDER |
| Respondent. |) | |
| |) | |

REA\Putnam\P4174lsa

WHEREAS, information having been received by the Idaho State Board of Real Estate Appraisers (hereinafter the "Board") which constitutes sufficient grounds for the initiation of an administrative action against Lawrence G. Putnam (hereinafter "Respondent"); and

WHEREAS, the parties mutually agree to settle the matter pending administrative Board action in an expeditious manner; now, therefore,

IT IS HEREBY STIPULATED AND AGREED between the undersigned parties that this matter shall be settled and resolved upon the following terms:

A.

- 1. The Board may regulate the practice of real estate appraising in the State of Idaho in accordance with title 54, chapter 41, Idaho Code.
- 2. Respondent Lawrence G. Putnam is a licensee of the Idaho State Board of Real Estate Appraisers and holds License No. LRA-312 to practice real estate appraising in the State of Idaho. Respondent's license is subject to the provisions of title 54, chapter 41, Idaho Code.
- 3. Appraisals in the State of Idaho must comply with the minimum standards set forth in the Uniform Standards of Professional Appraisal Practices ("USPAP").
- 4. On or about March 26, 2002, Respondent prepared an appraisal report ("Report #1") for the property located at 2984 South Garden Road in American Falls,

Idaho (the "Subject Property").

- 5. Report #1 failed to meet the following requirements of USPAP Standards (2002):
- a. The report appears to have been prepared to accommodate the sale price disclosed by the lender, in violation of USPAP, Ethics Rule, Conduct;
- b. Respondent limited the comparables search to upper-end sales and "dealer sales" when other comparable property were available at the time of the appraisal, and the report was prepared in a careless and negligent manner that is misleading to the reader and creates a report that is not credible, in violation of Standards Rules 1-1(a), (b) and (c);
- c. The comparable sales data research used in the report was inadequate and limited to only sales in a much higher value range and did not include lower sales that were similar to the subject and located within the same real estate market, creating a much higher value than other available sales would have supported and creating a report that is misleading and not credible, in violation of Standards Rule 1-2(f);
- d. The report states that the appraisal is made "subject to completion per plans & specifications," but no plans and specifications were included with the report; the property was existing at the time of appraisal, the repairs required in the appraisal were not clearly defined, and the contributory value of the repairs that were completed on the property do not justify the additional value given to the property, creating a report that is misleading and not credible, in violation of Standards Rule 1-2(h);
- e. Data collection was incomplete and sales appear to have been selected to support a predetermined value, creating a report that is not credible, in violation of Standards Rule 1-4(a);
- f. Although a purchase agreement was included in the work file, the purchase agreement was not included in the report and no discussion was found concerning the concessions discussed in the purchase agreement, creating a report that

could be misleading and not credible, in violation of Standards Rule 1-5; and

- g. The data utilized in the report is misleading; the picture for Comparable #1 is the wrong property, the appraisal indicates "subject to completion per plans and specifications" when the property is existing, the required repairs are vague and misleading, the sales utilized represent the upper market value for manufactured homes and recent sales with lower sale prices were available at the time of the appraisal but were not utilized, creating a report that is confusing, misleading and not credible, in violation of Standards Rules 2-1(a), (b) and (c).
- 6. On or about May 8, 2002, Respondent prepared an appraisal report ("Report #2") for the Subject Property.
- 7. Report #2 failed to meet the following requirements of USPAP Standards (2002):
- a. Respondent failed to prepare and/or maintain a work file for the report, in violation of USPAP, Ethics Rule, and Idaho Code § 54-4109;
- b. The copy of the report provided by Respondent to the buyer's lender and the copy of the report provided to the investigator for the Bureau of Occupational Licenses differed as to "sales price" on the Subject Property and as to acreage adjustments for the comparables, in violation of USPAP, Ethics Rule; and
- c. The report appears to have been prepared to accommodate the sale price disclosed by the lender, in violation of USPAP, Ethics Rule, Conduct.
- 8. The above-stated allegations, if proven, would constitute a violation of the laws and rules governing the practice of real estate appraising, specifically Idaho Code §§ 54-4107(1)(e) and 54-4109, and IDAPA 24.18.01.700. Violations of these laws and rules would further constitute grounds for disciplinary action against Respondent's license to practice real estate appraising in the State of Idaho.
- 9. Respondent, in lieu of proceeding with a formal disciplinary action to adjudicate the allegations as set forth above, hereby admits the violations and agrees to

the discipline against his license as set forth in Section C below.

B.

- I, Lawrence G. Putnam, by affixing my signature hereto, acknowledge that:
- 1. I have read and admit the allegations pending before the Board, as stated above in section A. I further understand that these allegations constitute cause for disciplinary action upon my license to practice as a real estate appraiser in the State of Idaho.
- 2. I understand that I have the right to a full and complete hearing; the right to confront and cross-examine witnesses; the right to present evidence or to call witnesses, or to so testify myself; the right to reconsideration; the right to appeal; and all rights accorded by the Administrative Procedure Act of the State of Idaho and the laws and rules governing the practice of real estate appraising in the State of Idaho. I hereby freely and voluntarily waive these rights in order to enter into this stipulation as a resolution of the pending allegations.
- 3. I understand that in signing this consent order I am enabling the Board to impose disciplinary action upon my license without further process.

C.

Based upon the foregoing stipulation, it is agreed that the Board may issue a decision and order upon this stipulation whereby:

- 1. License No. LRA-312 issued to Respondent Lawrence G. Putnam is hereby placed on probation for a period of one (1) year from date of entry of the Board's Order.
- 2. Respondent shall pay to the Board an administrative fine in the amount of One Thousand and No/100 Dollars (\$1,000.00) within sixty (60) days of the entry of the Board's Order.
- 3. Respondent shall pay investigative costs and attorney fees in the amount of Two Thousand Five Hundred and No/100 Dollars (\$2,500.00) within sixty (60) days of the entry of the Board's Order.

- 4. Respondent shall take a 15-unit USPAP course and successfully pass the USPAP examination within ninety (90) days from the date of entry of the Board's Order. Respondent shall submit proof of attendance and proof that he passed any given examinations within 30 days of attendance. Said 15 hours of continuing education shall not count toward Respondent's continuing education requirements.
 - 5. The conditions of probation are as follows:
- a. Respondent shall comply with all state, federal and local laws, rules and regulations governing the practice of real estate appraisals in the State of Idaho.
- b. The Board reserves the right to audit Respondent's appraisal files upon request. Any requested audit shall be forwarded to the Bureau of Occupational Licenses, 1109 Main Street, Suite 220, Boise, Idaho 83702, by the last day of the following month.
- c. Respondent shall inform the Board in writing of any change of place of practice or place of business within 15 days of such change.
- d. In the event Respondent should leave Idaho for three (3) continuous months, or to reside or practice outside of the state, Respondent must provide written notification to the Board of the dates of departure, address of intended residence or place of business, and indicate whether Respondent intends to return. Periods of time spent outside Idaho will not apply to the reduction of this period or excuse compliance with the terms of this Stipulation.
- e. Respondent shall fully cooperate with the Board and its agents, and submit any documents or other information within a reasonable time after a request is made for such documents or information.
- f. Respondent shall make all files, records, correspondence or other documents available immediately upon the demand of any member of the Board's staff or its agents.
 - 6. At the conclusion of the one-year probation period and upon request,

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Respondent's License No. LRA-312 shall be reinstated without further restriction contingent upon the completion of the requirements of Paragraphs C(2), (3) and (4) set forth above. Any request for reinstatement must be accompanied by written proof of compliance with the terms of this Stipulation.

- 7. All costs associated with compliance with the terms of this stipulation are the sole responsibility of Respondent.
- 8. The violation of any of the terms of this Stipulation by Respondent will warrant further Board action. The Board therefore retains jurisdiction over this proceeding until all matters are finally resolved as set forth in this Stipulation.

D.

- 1. It is hereby agreed between the parties that this Stipulation shall be presented to the Board with a recommendation for approval from the Deputy Attorney General responsible for prosecution before the Board at the next regularly scheduled meeting of the Board.
- 2. Respondent understands that the Board is free to accept, modify with Respondent's approval, or reject this Stipulation, and if rejected by the Board, a formal complaint may be filed against Respondent. Respondent hereby agrees to waive any right Respondent may have to challenge the impartiality of the Board to hear the disciplinary complaint if, after review by the Board, this Stipulation is rejected.
- 3. If the Stipulation is not accepted by the Board, it shall be regarded as null and void. Admissions by Respondent in the Stipulation will not be regarded as evidence against Respondent at the subsequent disciplinary hearing.
- 4. The Consent Order shall not become effective until it has been approved by a majority of the Board and endorsed by a representative member of the Board.
- 5. Any failure on the part of Respondent to timely and completely comply with any term or condition herein shall be deemed a default.
 - 6. Any default of this Stipulation and Consent Order shall be considered a

violation of Idaho Code § 54-4107. If Respondent violates or fails to comply with this Stipulation and Consent Order, the Board may impose additional discipline pursuant to the following procedure:

- a. The Chief of the Bureau of Occupational Licenses shall schedule a hearing before the Board. Within twenty-one (21) days after the notice of hearing and charges is served, Respondent shall submit a response to the allegations. If Respondent does not submit a timely response to the Board, the allegations will be deemed admitted.
- b. At the hearing before the Board upon default, the Board and Respondent may submit affidavits made on personal knowledge and argument based upon the record in support of their positions. Unless otherwise ordered by the Board, the evidentiary record before the Board shall be limited to such affidavits and this Stipulation and Consent Order. Respondent waives a hearing before the Board on the facts and substantive matters related to the violations described in Section A, and waives discovery, cross-examination of adverse witnesses, and other procedures governing administrative hearings or civil trials.
- c. At the hearing, the Board will determine whether to impose additional disciplinary action, which may include conditions or limitations upon Respondent's practice or suspension or revocation of Respondent's license.
- 7. The Board shall have the right to make full disclosure of this Stipulation and Consent Order and the underlying facts relating hereto to any state, agency or individual requesting information subject to any applicable provisions of the Idaho Public Records Act, Idaho Code §§ 9-337-50.
- 8. This Stipulation and Consent Order contains the entire agreement between the parties, and Respondent is not relying on any other agreement or representation of any kind, verbal or otherwise.

I have read the above stipulation fully and have had the opportunity to discuss it with legal counsel. I understand that by its terms I will be

waiving certain rights accorded me under Idaho law. I understand that the Board may either approve this stipulation as proposed, approve it subject to specified changes, or reject it. I understand that, if approved as proposed, the Board will issue an Order on this stipulation according to the aforementioned terms, and I hereby agree to the above stipulation for settlement. I understand that if the Board approves this stipulation subject to changes, and the changes are acceptable to me, the stipulation will take effect and an order modifying the terms of the stipulation will be issued. If the changes are unacceptable to me or the Board rejects this stipulation, it will be of no effect.

DATED this 25 day of 021, 2004.

Lawrence G. Putnam

Respondent

I concur in this stipulation and order.

DATED this day of , 2004.

STATE OF IDAHO
OFFICE OF THE ATTORNEY GENERAL

By

Kenneth F. Stringfield
Deputy Attorney General

ORDER

Pursuant to Idaho Code § 54-4106, the foregoing is adopted as the decision of the Board of Real Estate Appraisers in this matter and shall be effective on the <u>20</u> day of <u>Decision</u>, 2004. It is so ordered.

IDAHO STATE BOARD OF REAL ESTATE APPRAISERS

Doyle R. Pugmire, Chair

CERTIFICATE OF SERVICE

| I HEREBY CERTIFY that o | n this 20 day of December, 2004, I caused to be |
|---|--|
| | the foregoing by the following method to: |
| Lawrence G. Putnam 833 E. 1415 N. Shelley, ID 83274 | ☑U.S. Mail ☐ Hand Delivery ☑ Certified Mail, Return Receipt Requested ☐ Overnight Mail ☐ Facsimile: ☐ Statehouse Mail |
| Kenneth F. Stringfield Deputy Attorney General P.O. Box 83720 Boise, ID 83720-0010 | U.S. Mail Hand Delivery Certified Mail, Return Receipt Requested Overnight Mail Facsimile: Statehouse Mail |
| | Rayola Jacobsen, Chief Rureau at Occupational Licenses |
| | Rayola Jacobsen, Chief Bureau of Occupational Licenses |